Day 1

1. Opening & Welcome

2. Introduction

3. Participant Survey – Summary of input

4. **Input supply market systems that benefit smallholders, including low-income and/or remote producers**
   a. What are you doing to facilitate improved performance in input supply systems?
   b. How do you know if your interventions are working (achieving change in the system)?
   c. How do you link technical information and research to commercial input markets?
   d. How do you achieve increased scale of outreach, adoption of new technologies, practices and business models?
   e. How do you increase inclusion (gender, vulnerable populations, etc.)?

*Participants select between:*

5a. **Sustainability: Market facilitation in practice**
   a. What are facilitation tactics to achieve sustainable scaling?
   b. How do you make the case for facilitation tactics in light of the pressure of attaining immediate results?

5b. **Incentives to adopt & innovate within market systems**
   a. How can you create momentum for change in market systems?
   b. What are the roles of incentives and feedback loops in understanding if change and/or adoption are taking place within market systems and why that is happening?

6. **Market linkages and supply chain management** - output market systems that are inclusive of smallholder suppliers
   a. What are you doing to facilitate improved performance in output market systems?
   b. How do you know if your interventions are working (achieving change in the system)?
   c. How do you develop partnerships with input providers and service providers?
   d. How do you achieve increased scale of outreach, adoption of new technologies, practices and business models?
   e. How do you increase inclusion (gender, vulnerable populations, etc.)?
Select session that did not attend earlier in day:

7a. Incentives to adopt & innovate within market systems
   a. How can you create momentum for change in market systems?
   b. What are the roles of incentives and feedback loops in understanding if change and/or adoption are taking place within market systems and why that is happening?

7b. Sustainability: Market facilitation in practice
   a. What are facilitation tactics to achieve sustainable scaling?
   b. How do you make the case for facilitation tactics versus the pressure of attaining immediate results?

8. Close

Day 2

1. Opening & Key Priority Areas

2. Financing private sector growth to improve the performance of input & output markets

2a. Appropriate and cost-effective financial services and financial management
   a. Does cost of finance generate appropriate returns?
   b. What are appropriate terms and conditions for financial services?
   c. Which constraints can be addressed by alternative financial services?

2b. Appropriate types of finance for firm and market system growth
   a. What is management for growth?
   b. What are firms’ capacities for growth?
   c. How do you understand the role of equity versus debt in terms of managing incentives for growth?

Participants select between:

3a. Adaptive management practices
   a. What are effective adaptive management practices of market facilitation teams?

3b. Tracking system change
   a. What do you need to do to track/ measure scaling?

4. Learning & practice priorities at country-level
   a. Taking learning back to your project
   b. Exploring Local Learning Hubs and Solution Sharing Exchanges

5. Closing & Evaluation