



MICROLINKS

# VALUE CHAINS AND WORKFORCE DEVELOPMENT: ADAPTIVE MANAGEMENT IN HAITI

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WEBINAR CHAT TRANSCRIPT

OCTOBER 27, 2016

## PRESENTERS

Ken Smarzik, RTI International

## MODERATOR

Kristin O'Planick, USAID E3 Office of Trade and Regulatory Reform

Olubunmi Thomas: We hear u

Michée Arnold Lachaud: Yes, it is working

Edel T (Microlinks): Good morning everyone, Edel here. Thank you for joining us!

Olubunmi Thomas: Adam we hear u

Michée Arnold Lachaud: We can

Andrew Patterson: Hello. My name is

Andrew Patterson: Andrew Patterson from CARE

Andrew Patterson: Thanks for organizing this. We can hear well.

Michée Arnold Lachaud: I am Michée Lachaud and I am from University of Connecticut.

USAID Microlinks: Wonderful! Thank you Andrew!

USAID Microlinks: Welcome Andrew and Michée!

Michée Arnold Lachaud: Thank you!

Jennifer Atala: Jennifer Atala here from the Compete Project in Palestine (DAI)

USAID Microlinks: Welcome Jennifer! Glad that you could join us today.

Francesco Torrigiani: Dear all, thanks for this opportunity! I work in Oxfam Italy, based in the headquarter in Florence, Italy

Edel T (Microlinks): Hi Francesco! Welcome

Dick Tinsley: Dick Tinsley from Colorado

Paola Flores: Hi everyone! My name is Paola Flores and I work in CIP

USAID Microlinks: Welcome all!

USAID Microlinks: Wonderful to see the global representation on this webinar.

Sarah Ward: Hi, Sarah Ward in New York

Indra Klein: Good morning, Indra Klein, Washington, DC i- independent consultant.  
Yes, can hear you just fine. :)

April Thompson: April Thompson, TechnoServe, WDC

Daniel Rupp: Hi Everyone, My name is Daniel Rupp, working with WHH based in Germany

Sarah Ward: Oh - and yes, we can hear you...

Judith Thompson: Good morning All, this is Judy Thompson from USAID Washington Haiti Task Team

USAID Microlinks: Wonderful, thank you!

Natalie Parke: Hi. Natalie Parke with Fonkoze, a Haitian microfinance institution. I'm based in our Washington, DC office.

USAID Microlinks: Welcome Natalie!

Susanna Morrison Metois: Hi everyone, Susanna from the OECD in Paris.

Edel T (Microlinks): Hi Susanna, we're glad you could join us.

Natalia Foil: Hello, this is Natalia Foil from RTI International

Edel T (Microlinks): Hi Natalia!

Indra Klein: Did I miss opportunity to download filesb4 presentation?

USAID Microlinks: Hi Indra, no you didn't. We'll pull them up during the Q&A but in the meantime, you can also access them here:  
<https://www.microlinks.org/library/value-chains-and-workforce-development-adaptive-management-haiti-presentation-event-resource>

Jennifer Park: Hello, Jennifer Park here from IRG

Indra Klein: Thank you!

USAID Microlinks: You should hear Kristin O'Planick from USAID speaking now.

Kevin Fath: Good morning from USAID/BFS/Market & Partnership Innovations

Michael Sayre: Hi, this is Michael Sayre from Oceti Advisors

Harold Tarver: Hello, This is Harold Tarver from USDA/FAS/OCBD.

USAID Microlinks: Welcome Kevin, Michael, and Harold!

USAID Microlinks: We're having a bit of an echo in the room :)

Modibo Traoré: Hi this is Modibo Traoré from USAID Mali

USAID Microlinks: Welcome Modibo! So glad that you could join us today.

Kaj Gass: Good morning. Kaj Gass from USDA/FAS/OCBD representing Food for Progress

USAID Microlinks: Welcome Kaj!

Olubunmi Thomas: Hi I am Olubunmi Thomas, I work for SOBA, a market system development program, in Sierra Leone run by Adam Smith International

Edel T (Microlinks): Hi Olubunmi, happy to have you join us!

Carlos Hasbun: Good morning everyone. LAC RSD

Mary Beggs: Good morning all - Mary from Cardno here

USAID Microlinks: Welcome Carlos and Mary! Thank you for joining us today!

Carlos Salazar: Buenos dias, good morning from Canada

Marian Boquiren: Good morning. This is Marian Boquiren

USAID Microlinks: Good morning Marian!

Pedro Martinez Cardona: Good morning from USAID Bridges to Employment Project in El Salvador

USAID Microlinks: Welcome Pedro!

Fabiola Lopez: Good morning - Fabiola from Itad in the UK

USAID Microlinks: Thank you for joining us Fabiola!

Indra Klein: Value Chain Concept: Why do you think this has been difficult to convey and attain?

Lauren Haney: Good morning! This is Lauren from PwC.

USAID Microlinks: Mornin' Lauren!

Pranata Barua: Good morning all. This is Pranata Barua from Ottawa, Canada

Caterina Valero: Good morning all! This is Caterina Valero from DAI.

USAID Microlinks: Welcome Pranata and Caterina!

Indra Klein: Prior to acquiring contract, what tools/resource did you use to consider landscape of variables that would affect contract?

Edel T (Microlinks): Thank you for your questions Indra!

Indra Klein: Trust component: Would you elaborate how your team built and maintained trust among stakeholders? Who were greatest challenge?

Indra Klein: EMP: BY what standards are programs based?

USAID Microlinks: All--We will have a good amount of time for Q&A after Ken's presentation. Feel free to go ahead and type in any questions that you have into this chat pod. We'll try to get to as many as we can.

Sarah Belfort: I'd be interested in learning a little more about the jobs (current / future) - particularly the wages. Haitian minimum wage vs inflation vs something that could reasonably be considered a living wage?

Marian Boquiren: Do you also look at the quality of jobs? Occupational safety and health aspects?

USAID Microlinks: Sarah and Marian--good questions!

Carlos Salazar: What about the role of local governments in the project?

Indra Klein: What % of value chain are individually/family-owned businesses? Of those what % are female-owned/managed?

Indra Klein: Are wages for women equal to that of their male counterparts?

Kimberly Lemme: In relation to Indra's question - do you have interim indicators in the start-up phase while trust is being built? Patient capital is key here, but interested in how you get through the "just wait, it is working" phase?

Pranata Barua: Does the project has a focus on youth engagement?

Raquel Gomes: How do you assess the sustainability of jobs created in response to challenge grants?

Indra Klein: Would you elaborate partnerships developed (NGOs & business assns) that facilitated ability to move project forward as well as keep on track?

Indra Klein: PRE-PROCUREMENT: Were there any efforts to approach any corporate entities to provide in-kind donations of material/supplies, especially when

aligning request to entities' social responsibility philosophy and int'l presence?

Natalie Parke: How has the devaluation of the Haitian gourde impacted the project and the local partners you work with?

Indra Klein: How did gov't facilitate and/or impede project?

USAID Microlinks: The graphic might be a little hard to read. You can download the PPT from this page: <https://www.microlinks.org/library/value-chains-and-workforce-development-adaptive-management-haiti-presentation-event-resource>

Jennifer Park: If there is promise in tomatoes as an export industry and the growing conditions are appropriate, why do you feel more Haitians haven't taken up tomato farming? Lack of knowledge about how to grow, export potential? Something else?

Indra Klein: JOB SUSTAINABILITY: What are goals/projections forecasted by gov't Economic Planning & Development ministry? To what degree do NGOs have input, esp with regard to existing projects in place and their projections?

Indra Klein: Are any instructions available electronically --YouTube for example?

Marian Boquiren: Certified workers - do they get higher wage vis-a-vis non-certified? What factors are included in the job satisfaction survey?

USAID Microlinks: Hi Indra...could you clarify your question a bit. Instructions about what?

Indra Klein: TRAINEE TO HIRED EMPLOYEE: What type of wage/stipend is provided to trainee and what type of wage is earned as hired employee?

Kimberly Lemme: Are there ideas about creating flexible M + E while still having consistent data over time?

Indra Klein: Classroom instruction supplemented with video training modules that can be viewed with mobile devices?

Nathan Horst: Are you using any particular tools in M&E to enhance flexibility -- i.e. digital data collection to speed things up, qualitative methods to identify unexpected issues?

Indra Klein: Additionally, training videos provided during each phase of workforce development training?

Sarah Belfort: Outreach to women, to encourage them to train in non-traditional jobs?

Anna Garloch: Can you elaborate more on how you do flexible M&E, in practice? Is this adjustment of indicators through living WPs, or use of different measurement methodologies that capture different info in different ways? Great presentation- thanks.

Indra Klein: Cannot hear, fading in and out

Thony Querette: Thony Querette with Prosperity Catalyst

USAID Microlinks: Apologies that the sound isn't super loud....the questioner is holding the microphone far away.

Francesco Torrigiani: Could not hear well the question....

Thony Querette: Thony Querette with Prosperity Catalyst from Haiti

Thony Querette: My question is, does the proposal target a certain number of women along the different value chain sector?

Marian Boquiren: Sound fades in and out :(

USAID Microlinks: Apologies, Marian and all....we can ask the in-person participants to speak into the microphone but it's difficult to reinforce. The recording of the webinar and transcripts will be available and sent out via email in a week's time.

Marian Boquiren: Thanks :)

Indra Klein: Would you ask presenter to repeat question before answering question?

USAID Microlinks: I can ask, Indra :)

Indra Klein: Thank you :)

Jean Claude Karemera: I am getting interference. The voice of the speaker is not coming out well

USAID Microlinks: Jean Claude--apologies that you are having trouble hearing. Transcripts, etc. will be available in a week. In the meantime, make sure you're not using Google Chrome--it oftentimes does not work well with the webinar software.

Jean Claude Karemera: No. I don't use Google Chrome

Indra Klein: USAID question: Given challenges in developing value chain due to "environment" in Haiti, how is USAID addressing such concerns with regard to Haitian govt?

USAID Microlinks: I am going to pull up a few more polls in just a minute. It would be great to get your feedback on this event while we are wrapping up the Q&A.

Natalie Parke: Is the project doing anything to promote financial inclusion of the SMEs or the laborers?

Indra Klein: With regard to uptraining of trade skills, are there conversations taking place with intl construction companies as well as subsequent companies using developed sites to create uptraining fund to help ensure continued workforce development for more advanced skills sets?

USAID Microlinks: Thank you for all of the great questions! We probably can only get to one more in the room but we will try to get answers for the remaining ones from Ken and will post them on Microlinks.

USAID Microlinks: Great question...that translation of adaptive management to a team :)

Judith Thompson: Thank you, great presentation!

Indra Klein: Great thought-provoking presentation

USAID Microlinks: Thank you everyone! That's a wrap. We'll be sending out post event resources in about a week's time. You should receive an email.

Pedro Blandon: Thank you

Daniel Rupp: Thanks

Paola Flores: Thank you...great presentation

Indra Klein: USAID Microlinks, thank you for another informative presentation. You really help make a difference in our ability to learn from others!

Edel T (Microlinks): thanks again for joining us and sticking with us everyone!

Michée Arnold Lachaud: Thanks for organizing it!

Pedro Blandon: Please let us know about next webinar, thanks and greetings from Nicaragua

USAID Microlinks: Will do, Pedro! Make sure to sign up on Microlinks!

AV Tech:

We're going to close the room now. Thanks so much and we look forward to seeing you online at our next event!