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When Global Health Supply Chains Go Local: Partnering with Countries to Support Their Manufacturing Goals

Marketlinks Webinar
February 24, 2022
Moderators

Christine Malati
Senior Clinical Pharmacist
USAID/Bureau for Global Health, Office of HIV/AIDS

Alison Collins
Health Systems Advisor
USAID/Bureau for Global Health, Office of Health Systems
Objectives

1. Explore the current supply chain landscape and pain points
2. Articulate challenges and opportunities associated with local and regional production
3. Acquaint audience with USAID’s efforts to define our position on local production through both internal and external fora
4. Share USAID approach to procurement from local vendors and results from technical assistance efforts
5. Underscore the importance of a strong regulatory system as an enabling factor for local production
6. Identify procurement policy reform that would promote and enable procurement from local manufacturers

Photo credit: PQM
Context

• Challenges: supply chain vulnerabilities, inequitable access to quality-assured medicines
• Opportunity: local and regional manufacturing can help diversify the supply base and promote greater access to quality-assured medicines and health products
• Defining local and regional manufacturing
  – WHA 74.6 Resolution on local manufacturing
Increasing supply of quality-assured medicines

• Helped manufacturers achieve **67 approvals** for quality-assured generic medicines or active pharmaceutical ingredients (API) by WHO prequalification (PQ), WHO-listed authority, or national authorization

• **30%** of the APIs for anti-TB medicines that have achieved WHO PQ were supported by USAID through PQM or PQM+

• PQM+ is currently supporting more than **50** manufacturers in LMICs

• GHSC-QA has also provided technical assistance to a handful of manufacturers
# Approved commodities supported with USAID TA (2009-present)

<table>
<thead>
<tr>
<th>Condition</th>
<th>Number of medicines</th>
<th>Region</th>
<th>Objective</th>
</tr>
</thead>
<tbody>
<tr>
<td>HIV</td>
<td>1</td>
<td>Asia</td>
<td>WHO PQ</td>
</tr>
<tr>
<td>Malaria</td>
<td>1</td>
<td>Africa</td>
<td>Local authorization</td>
</tr>
<tr>
<td>Maternal and Newborn Health</td>
<td>17</td>
<td>Africa</td>
<td>Local authorization, WAHO authorization, UNICEF- approved supplier</td>
</tr>
<tr>
<td></td>
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<td></td>
<td>Local authorization, CEP, Global Fund ERP, Local authorization, WHO PQ, UNFPA</td>
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<tr>
<td></td>
<td>8</td>
<td>Asia</td>
<td>Local authorization, CEP, Global Fund ERP, WHO PQ, UNFPA</td>
</tr>
<tr>
<td></td>
<td>2</td>
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<td>WHO PQ</td>
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<tr>
<td>NTD</td>
<td>1</td>
<td>Asia</td>
<td>WHO PQ, CEP</td>
</tr>
<tr>
<td>TB</td>
<td>13</td>
<td>Asia</td>
<td>WHO PQ, CEP, Global Fund ERP, USFDA, Spanish RA, Local authorization</td>
</tr>
</tbody>
</table>

| Total                         | 42                 | 25     |                                                                           |
USAID procurements from African manufacturers under GHSC-PSM through 2017 to 2021

Country of Manufacturer

[Map of Africa with various data points indicating procurement values]
Panelists

Iain Barton
Founding Principal, Health4Development

Chryste Best
Technical Advisor
Product Quality and Compliance Department, FHI360;
Deputy Project Director
USAID Global Health Supply Chain–Quality Assurance Program

Khalid Mahmood
Health Systems Strengthening/Supply Chain Advisor,
USAID/Pakistan, Office of Health, Population, and Nutrition

Jude Nwokike
Vice President, USP,
Director of USAID’s Promoting the Quality of Medicines Plus (PQM+) Program

Prashant Yadav
Senior Fellow, Center for Global Development
How would you define local or regional manufacturing in the context of your work and how has this evolved?
What are some of the benefits of producing locally?
What are some of the challenges of producing locally and how has the COVID-19 context impacted local and regional manufacturing efforts?
How can USAID and other development partners support local manufacturing and the enabling environment?
What would you identify as major opportunities in promoting local/regional manufacturing?
Thank you!

For more information about today's presentation, you may contact info@marketlinks.org.